

# Get Started: GoldMine Premium Edition

## Easy-Start solution for small and medium sized businesses

Have FrontRange Solutions' GoldMine Premium Edition installed on your premises, configured to your business requirements, your key data imported and staff trained and using the system - quickly and efficiently.

### Easy-Start Package for GoldMine Premium Edition

GoldMine Premium Edition from FrontRange Solutions helps companies manage all aspects of their business relationships. It offers a complete customer service, marketing and sales management solution.

The Concentrix Easy-Start Package for GoldMine Premium Edition means you can quickly have this popular CRM product working profitably for your business. What's more, it includes full implementation, support and training at an affordable price.

### Manage Relationships Profitably

GoldMine Premium Edition keeps all customer data in a common location. As well as an accurate and consistent view of your customers, it shows complete contact history - at a glance.

The Concentrix Easy-Start Package for GoldMine Premium Edition means that users will have full access to all this information - and be trained in how best to use it.

### Improve Time and Activity Management

GoldMine Premium Edition has a range of powerful tools and features to save time and make your staff more efficient. To get the most from these tools, the Concentrix Easy-Start Package for GoldMine Premium Edition includes configuration of the software specifically to your business requirements.

In other words, we'll make GoldMine Premium Edition work how your business needs it to work.

### Streamline your Sales Processes

The Concentrix Easy-Start Package for GoldMine Premium Edition will streamline your whole sales process, from lead management to forecasting. The software provides a clear view of all opportunities in real-time, including a graphical view of your sales pipeline. In addition, it has a wealth of tools to make the jobs of your sales staff easier, producing better, more efficient handling of leads and opportunities.

The result? You'll start winning more business.



- » Concurrent user licences for GoldMine Premium Edition
- » Rapid implementation
- » Affordably priced
- » No monthly fees or hidden extras
- » Configured to your business requirements
- » Existing data imported
- » Full staff training
- » Three months support and maintenance
- » From leading UK independent CRM specialists

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## Get More from your Marketing

Building, managing and analysing marketing campaigns is a key function of all quality CRM systems. With the Concentrix Easy-Start Package for GoldMine Premium Edition, your marketing staff will have access to a dedicated campaign management centre with excellent planning, tracking and analysis tools. The package will also enable you to define lead ownership and automate a variety of processes to make sure your staff can monitor and progress leads effectively and efficiently.

## Manage your Business Better

The analysis and reporting tools built-in to GoldMine Premium Edition mean that you can start using your data to make a real difference to your business. You'll be able to review sales forecasts, team performance and a wide variety of other key business information.

With the Concentrix Easy-Start Package for GoldMine Premium Edition, we'll show you how you can use the software's tools to gain valuable insights into your company, business and customers.

## Reduce Customer Service Costs

Resolving service requests and issues quickly and effectively not only saves time and money - it also presents an efficient and professional image to your customers. Because the Concentrix Easy-Start Package for GoldMine Premium Edition includes configuration of the software to your business requirements -

you'll start dealing with customer issues more efficiently.

## Get started with GoldMine Premium Edition!

The Concentrix Easy-Start Package for GoldMine Premium Edition includes software and services\* to enable staff to be using the software, in your company, quickly. It includes:

- » Software licences
- » Software Maintenance for twelve months
- » A free business assessment
- » CRM system requirements workshop
- » Software Configuration
- » Data import
- » Installation of the system on your server
- » User training
- » Three- months full access to Concentrix self-service and telephone support
- » On-site system review after two-months

For more information about Concentrix Easy Start Package for GoldMine Premium Edition, call 01509 410500 or email [info@concentrix.co.uk](mailto:info@concentrix.co.uk)



## Technical Requirements

### Server System:

Requirement	Recommended Specification
Computer/processor	2.0 GHz or faster CPU (Intel or AMD)
Memory (RAM)	2 GB RAM or more
Hard disk	1 GB of available hard drive space
Operating system	Microsoft Windows Server® 2003 Microsoft® SQL Server™ 2005 (SP1, SP2) or SQL Server 2000 (SP4)

### Shared Workstation Requirements:

Requirement	Recommended Specification
Operating system	Microsoft® Windows XP or Windows Vista™
Computer/processor	1.5 GHz or faster CPU (Intel or AMD)
Memory (RAM)	2 GB
Hard disk	500 MB of available hard drive space

## Concentrix Limited

20 Granite Way, Mountsorrel  
Loughborough, LE12 7TZ

T: +44 (0)1509 410500  
F: +44 (0)1509 410501  
E: [info@concentrix.co.uk](mailto:info@concentrix.co.uk)  
W: [www.concentrix.co.uk](http://www.concentrix.co.uk)

\*hardware not included. Additional services available at extra cost. Please refer to terms and conditions before ordering.